





# Sustainability is our motto. Also in the success of the local Raiffeisen Banks.

The Vorarlberg Raiffeisen Banks can look back with satisfaction on the year 2018. The key performance indicators all show a positive development – the largest banking group of the state has reinforced its position.

With regard to revenue, the positive interest result and increased commissions are significant factors. With regard to expenses, the active cost management which has been in practice for years has paid off. The streamlining of internal processes, the consistent monitoring and optimisation of in-house procedures and the active cooperation within the Raiffeisen sector are all examples showing how expenses were utilised even more efficiently in 2018, without negatively affecting the range of products for the customer. Income and savings enabled the RBGV to make large investments in the previous year as well, thus deliberately improving the banking network throughout the entire state – consulting centres were expanded, corresponding to the wishes of the customers. High quality, comprehensive consultations regarding all financial issues can be provided at these centres. At the same time, Raiffeisen has further developed its digital offer within the framework of the Austria-wide project “Digital Regional Bank”: banking products which can be registered for and

utilised online have been launched, including “Mein Sofort Kredit”, the online opening of an account and online savings accounts. Customers can easily decide on financial solutions from the comfort of home, without having to forego the security they’re used to at Raiffeisen. The highest security standards and verification systems guarantee the reliability of the implementation digitally, as well. Moreover, in 2018 “Mein ELBA” was improved and upgraded to include new functions. With 1.8 million users, it’s no wonder that Raiffeisen’s online banking is the most-used electronic banking in Austria. The complete relaunch of the Vorarlberg Raiffeisen Bank websites took place in the autumn. The websites are now more streamlined; have a new, responsive, intuitive design; and help existing customers as well as prospective customers in finding information and answers more easily. One cost driver in previous years, which in many ways hardly benefits the customer, became noticeable once again in 2018: regulations. As healthy local banks, the Vorarlberg Raiffeisen Banks had to raise high budgets in order to manage the enormous flood of new laws and regulations. A major international bank may be able to handle this challenge without too much trouble, but for the local Raiffeisen Banks, it means proportionally high investments and ties up resources.

In 2018, the economic environment was a significant contributor to the success of the Raiffeisen Banking Group Vorarlberg. The strong local economy with its small and large businesses, global market leaders, family businesses and creative start-ups has paid taxes, provided jobs, and laid the foundation for the income of numerous Vorarlbergians. Last year, their efficiency was once again

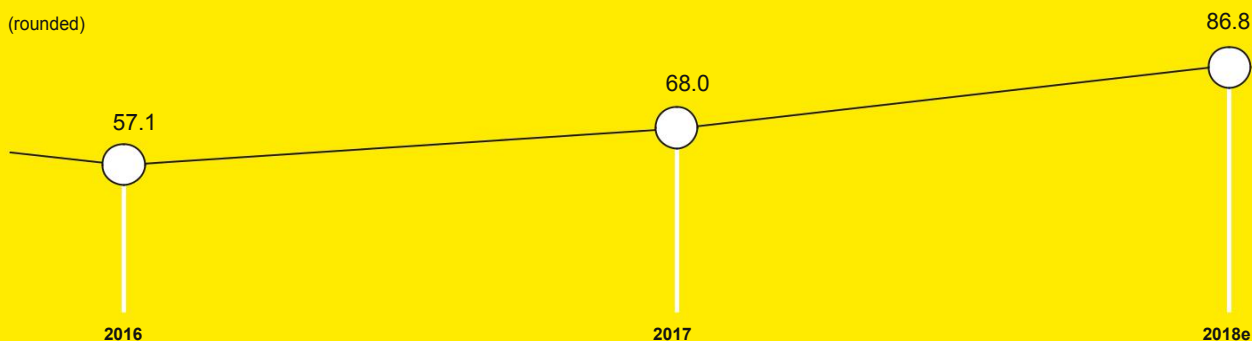
the key factor for the prosperity and positive spirit in the entire state. The Raiffeisen Banks profit from this as well, because their products are in demand and they can be a financial service provider to both companies and individuals. In addition, the economic situation leads to an historic low concerning the risk costs at Raiffeisen. This, too, contributes to the gratifying success at the RBGV.

Getting closer to meeting customer expectations in Vorarlberg with Raiffeisen's own range of products – this has always been the goal of the Raiffeisen Banking Group Vorarlberg. To this end, appropriate measures were applied and strategic decisions were taken in 2018, as well. As a result, the projected goal was successfully achieved once again. The proof is in the balance sheet figures.



#### Result of normal business operations in EUR Million

(rounded)



#### Key performance indicators of the Raiffeisen Banking Group Vorarlberg in EUR Million

(rounded)

	2018e	2017	2016	+/- (2018e / 2017)	+/- in % (2018e / 2017)
Balance sheet total	12,318	12,139	11,597	+179	+1.5
Receivables from customers	8,127	7,850	7,732	+277	+3.5
Liabilities with customers	6,752	6,664	6,483	+88	+1.3
Operating result	68.1	58.0	55.8	+10.1	+14.8
Result of normal business operations	86.8	68.0	57.1	+18.8	+21.7
Cost-Income-Ratio	72.4 %	75.6 %	76.5 %	-3.2	-4.4



# Raiffeisen expands its economic power.

2018 was a good year. The Raiffeisenlandesbank Vorarlberg can look back on a successful performance. This success is not by chance, however, but is instead the result of consistent work.

The Vorarlberg Raiffeisen Banks have a real advantage: they form a banking group together with the Raiffeisenlandesbank and each Raiffeisen Bank is able to profit from this mutual strength. This advantage also proved to be beneficial in 2018, thus allowing the cooperation between the Raiffeisenlandesbank and the local Raiffeisen Banks to be strengthened. It is the role of the RLBV to provide the 18 Raiffeisen Banks in Vorarlberg with services that facilitate the banking business. Today, this type of cooperation is more worthwhile than ever.

Many tasks can be carried out better, more efficiently and more effectively when done together. Joint communication and marketing operations, as well as coordinated recruiting and human resource development processes, are just as much a part of this as back office tasks. These days, local banks are also being overwhelmed with regulatory guidelines. The process of coping with these, and of complying with all legal requirements adequately and in a timely manner, is becoming more and more complex, which is why cooperation also pays off here. For this reason, the Raiffeisenlandesbank is making an increasing number of experts available in a variety of special fields, providing the Raiffeisen Banks with know-how and expertise. The local Raiffeisen Banks often took advantage of this service in the past year.







From a market standpoint as well, the Raiffeisenlandesbank can draw an extremely satisfying conclusion for the previous year: the consultation of Vorarlberg's top companies by the RLBV's corporate client team was improved and intensified even more. The Raiffeisenbank in Bregenz was likewise successful: it achieved growth in both the private and corporate client sectors, and is firmly established as the state capital's bank. The Raiffeisenbank in Bregenz just reopened its branch at the Kornmarkt square a few months ago: following intensive planning and conversations with customers and employees, extensive reconstruction measures were taken. The result is a completely innovative branch concept; a model for other banks. The Raiffeisenbank in Bregenz shows great consideration here for the changes in customer requirements. The Raiffeisenhaus in Bregenz-Vorkloster has become both the competent and practical point of contact for all private clients – with all consultation and service possibilities. At the Raiffeisenbank at the Kornmarkt square, space was created for offering top quality service to specific customer groups that require detailed consulting. The Raiffeisenlandesbank's private banking and the corporate client consulting of the Raiffei-

senbank in Bregenz are located here. In addition, possibilities for quick banking transactions have been provided in a modern self-service area. With the courage to make an architectural statement, the reconstruction was carried out with the help of a number of local craftsmen's businesses. Thus, the Raiffeisenbank in Bregenz is, today, not just a reflection of customer requirements. The bank at the Kornmarkt square also shines in renewed splendour, combining high quality materials with contemporary architecture and playful conviviality with modern elegance.

All sectors of the RLBV showed very positive results in the past business year. The dynamic management of our real estate and equity holding portfolios results in higher continuous profits, also based on dividends, amongst others. The regional offices of the nationwide active affiliated companies, i. e. Raiffeisen Bausparkasse, Raiffeisen Leasing, Raiffeisen Versicherung and Raiffeisen Capital Management, support the Raiffeisen Banks in marketing and sales. Thus, our customers can be provided with attractive solutions and their needs can be optimally fulfilled. The Raiffeisen Direkt Service Vorarlberg GmbH, the Raiffeisen Immobilien GmbH and the Raiffeisen Versicherungsmakler GmbH

were also able to continue their positive development during this year. The entire liquidity management of the Raiffeisen Banking Group Vorarlberg is carried out by the treasury section of the Raiffeisenlandesbank. The extremely professional and active management in this sector has, again, contributed substantially to the operating result.

Increasing customer loan volumes, a climbing operating result, a growing EBT resulting in a higher dividend for the Vorarlberg Raiffeisen Banks and a stronger equity capital base – the Raiffeisenlandesbank Vorarlberg can consider 2018 to be a very positive year.





# Balance Sheet Trends

## 2018 Assets

The balance sheet total for 2018 was EUR 6,603,600,000. Compared with 2017, this was a 1.9 per cent increase, or EUR 125.1 million.

**Receivables from banks** have grown by EUR 173.2 million or 7.1 per cent. At balance sheet date, receivables with the Raiffeisen Banking Group Vorarlberg totalled 52.6 per cent, or EUR 1,375,000,000 (2017: 57.9 per cent or EUR 1,413,100,000). Receivables with the Zentralinstitut der Raiffeisen Zentralbank Österreich AG totalled EUR 497.6 million (2017: EUR 593.7 million). The share of foreign currency (especially in Swiss francs) totalled 35.5 per cent or EUR 927.7 million (2017: EUR 956.5 million or 39.2 per cent).

**Receivables from customers** increased by EUR 53.6 million or 3.6 per cent. In spite of an economically challenging environment, loans increased in the business divisions Raiffeisenbank in Bregenz and RLBV corporate clients/private banking. The share of this balance sheet item in foreign currency at 31/12/2018 was 8.5 per cent or EUR 129.5 million (2017: 10.0 per cent or EUR 147.0 million). Compared to the previous year, the share of foreign currencies of receivables from customers decreased by 1.5 per cent.

**Securities portfolios** decreased by 206.1 million or 9.7 per cent to EUR 1,908,500,000. At balance sheet date, the securities in question totalled 98.5 per cent or EUR 1,880,500,000 from debentures and other fixed-interest securities. The share of tenderable securities totalled EUR 1,805,500,000.

**Equity holdings** remained almost the same at EUR 179.7 million. The highest equity holding is in the Raiffeisen Bank International AG with an accounting value of EUR 148.5 million.

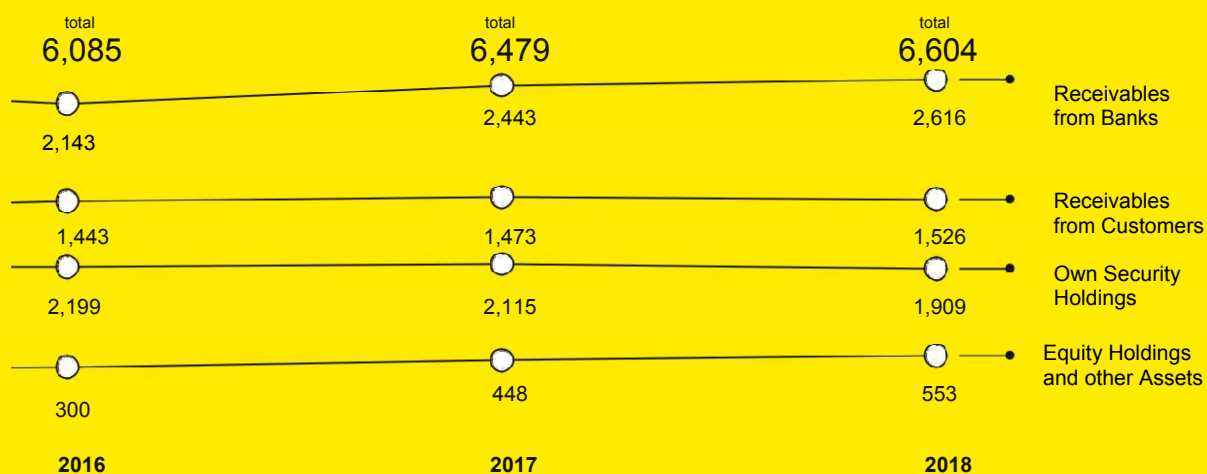
**Other assets** include intangible fixed assets, fixed assets, other assets, prepaid expenses/accruals, deferred taxes, cash on hand and cash balances with central banks. Compared to the previous year, the change was mainly due to cash balances with central banks.

**Assets in EUR Million**  
(rounded)

	2018	2017	+/-	in %
Balance Sheet Total	6,603.6	6,478.5	+125.1	+ 1.9
Receivables from Banks	2,615.7	2,442.5	+173.2	+7.1
Receivables from Customers	1,526.2	1,472.5	+53.6	+3.6
Fixed-Interest and Non-Fixed-Interest Securities	1,908.5	2,114.6	-206.1	-9.7
Equity Holdings	179.7	179.3	+0.4	+0.3
Other Assets	373.5	269.7	+ 103.9	+38.5

**Structure of Balance Sheet Assets in EUR Million**

(rounded)



# Balance Sheet Trends

## 2018 Liabilities

**Liabilities with banks** decreased by EUR 559.9 million or 14.8 per cent to EUR 3,216,500,000. At 31/12/2018, liabilities totalled 36.4 per cent or EUR 1,171,900,000 (2017: 29.5 per cent or EUR 1,113,300,000) with the RBGV, 0.1 per cent or EUR 3.3 million (2017: 0.1 per cent or EUR 3.1 million) with the Raiffeisen Bank International AG, 0.5 per cent or EUR 14.7 million (2017: 6.4 per cent or EUR 240.1 million) with the remaining Raiffeisen Bank sector in Austria and 3.8 per cent or EUR 123.4 million (2017: 3.3 per cent or EUR 122.8 million) with public development banks. The share of liabilities in foreign currency totalled 10.0 per cent or EUR 320.2 million (2017: 7.9 per cent or EUR 299.3 million).

**Liabilities with customers** decreased by EUR 75.7 million or 8.6 per cent to EUR 807.1 million. At balance sheet date, liabilities consisted of savings of EUR 63.0 million (2017: EUR 65.3 million), fixed-term deposits of EUR 368.3 million (2017: EUR 471.1 million) and sight deposits.

**Securitised liabilities** increased by EUR 744.7 million or 52.1 per cent to EUR 2,175,400,000. This item includes the Bank's own securities as issued. The share of

covered bonds totalled 65.7 per cent or EUR 1,428,500,000 (2017: 36.8 per cent or EUR 527.0 million). Retail customers are holding EUR 254.6 million (2017: EUR 250.0 million) of the issued securities.

In the period under review, **provisions** decreased by EUR 3.5 million to EUR 21.9 million. The basic details on provisions are included in the Appendix to the annual financial statement on the RLBV website [www.rlbv.at](http://www.rlbv.at).

At 31/12/2018, the **equity capital** shown in the balance sheet totalled EUR 323.3 million. The net income for the year 2018, which is included in this item, totalled EUR 7.5 million.



## Liabilities in EUR Million

(rounded)

	2018	2017	+/-	in %
Balance Sheet Total	6,603.6	6,478.5	+125.1	+1.9
Liabilities with Banks	3,216.5	3,776.4	-559.9	-14.8
Liabilities with Customers	807.1	882.7	-75.7	-8.6
Securitised Liabilities	2,175.4	1,430.7	+744.7	+52.1
Provisions	21.9	25.3	-3.5	-13.7
Equity/Net Income for the Year	323.3	310.0	+13.3	+4.3
Other Liabilities	59.5	53.4	+6.1	+11.4

## Structure of Balance Sheet Liabilities in EUR Million

(rounded)





**Net interest income** earned in 2018 was EUR 32.8 million, 5.4 per cent higher than 2017. The RLBV's own customer business (business divisions Raiffeisenbank in Bregenz and RLBV's corporate clients) and the treasury section both contributed to the positive development in net interest income. The RLBV's own customer business took a share of 48.9 per cent (2017: 48.7 per cent) on the net interest income. The margins in the customer business were under ongoing pressure due to the competitive market in Vorarlberg.

**Revenue from securities and equity holdings** includes revenue from investment funds and other non-fixed-interest securities of EUR 1.1 million (2017: EUR 0.9 million) and dividends from equity holdings of EUR 10.2 million (2017: EUR 3.4 million). The increase mainly results from the share in the RBI which paid a dividend of EUR 5.9 million in 2018.

**Net commission income** increased by EUR 0.2 million or 2.5 per cent compared with 2017. This increase is mainly due to the development of monetary transaction commissions.

**Other operating revenue** increased, compared with 2017, by EUR 2.1 million to EUR 15.1 million. This development resulted from the sale of real estate and higher income from servicing, support and consulting provided by the Raiffeisen Banking Group Vorarlberg.

**Total operating revenue** increased, compared with 2017, by EUR 10.5 million, or 17.9 per cent, to EUR 69.2 million.

**Personnel expenses** increased, compared with 2017, by EUR 2.4 million or 9.8 per cent. This rise was a result of the creation of additional posts necessary for coping with extended regulatory requirements and the expansion of the range of services, as well as to cost increases resulting from the annual collective agreement-based salary adjustments and personnel accruals.

**Expenditure on materials and value adjustments on tangible assets** increased, compared with 2017, by 9.4 per cent and totalled EUR 12.8 million. The major share of this increase is due to future-oriented investments in the IT infrastructure.

**Other operating expenses** increased, compared with 2017, by EUR 0.5 million. Amongst others, this position includes the contribution to the European Single Resolution Fund in the amount of EUR 2.2 million (2017: EUR 1.8 million).

### Profit situation 2018 (rounded)

in EUR Million	2018	2017	+ / -	in %
Net Interest Income	32.8	31.1	+1.7	+5.4
Revenue from Securities and Equity Holdings	11.3	4.3	+ 7.0	+162.0
Commission Surplus	9.6	9.4	+0.2	+2.5
Revenue/Expenditure from Financial Transactions	0.4	0.9	-0.5	-52.7
Other Operating Revenue	15.1	13.0	+2.1	+16.1
<b>Operating Revenue</b>	<b>69.2</b>	<b>58.7</b>	<b>+10.5</b>	<b>+17.9</b>
Personnel Expenses	-26.4	-24.1	-2.4	+9.8
Material Expenses	-11.2	-10.2	-0.9	+9.1
Value Adjustments on Property, Plant & Equipment	-1.6	-1.5	-0.1	+5.1
Other Operating Expenses	-2.8	-2.3	-0.5	+22.7
<b>Operating Expenses</b>	<b>-42.0</b>	<b>-38.1</b>	<b>-3.9</b>	<b>+10.2</b>
<b>Operational Result</b>	<b>27.3</b>	<b>20.6</b>	<b>+6.6</b>	<b>+32.1</b>

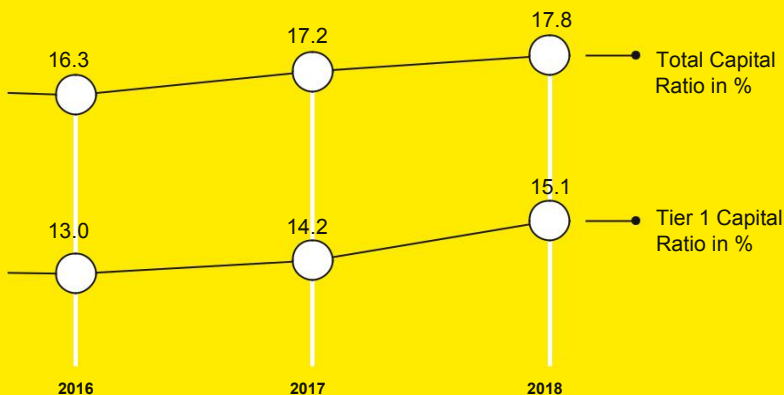
Compared with 2017, **operating expenses** increased by a total of EUR 3.9 million or 10.2 per cent.

Despite higher operating expenses, the higher operating income led to a significant improvement in the **operating result** of EUR 6.6 million or 32.1 per cent. The total operating result is EUR 27.3 million.

The balance of additions to/disposals of value adjustments in the retail and corporate business sector shows a value adjustment of EUR -2.4 million in 2018. The actually identifiable risks of the Raiffeisenlandesbank Vorarlberg were assessed and adjusted in the loan loss provision.

#### Capital Base as of 2016

(rounded)



In EUR Million (rounded)	2018	2017	+/-	in %
<b>Operating Result</b>	<b>27.3</b>	<b>20.6</b>	<b>+6.6</b>	<b>+32.1</b>
Balance of additions to/disposals of value adjustments to receivables and provisions for contingent claims and credit risks	-2.4	2.8	-5.3	-185.4
Balance from additions to/disposals of value adjustments to securities valued as financial assets and to equity holdings and shares in affiliated companies	-0.1	1.5	-1.6	-103.8
<b>Result of normal business activities (EBT)</b>	<b>24.8</b>	<b>25.0</b>	<b>-0.2</b>	<b>-0.8</b>
Taxes on Income	-5.0	-5.0	+0.0	+0.5
Other Taxes	-1.3	-1.2	+0.0	+3.7
<b>Net Profit for the Year</b>	<b>18.5</b>	<b>18.8</b>	<b>-0.3</b>	<b>-1.5</b>

The net total of **additions to/disposals of value adjustments** to securities and equity holdings is EUR -0.1 million. This includes the profit from **valuation, redemption and sales revenue of the securities** which totalled EUR 1.2 million. The value of **equity holdings** was adjusted by the amount of EUR -1.3 million.

The **result of normal business activity** (EBT) in 2018 totalled EUR 24.8 million, which is slightly below the result of the previous year.

**Income taxes** totalled EUR 5.0 million in 2018. The **other taxes** of EUR 1.3 million include the Stability Charge to the Austrian government in the amount of EUR 1.2 million.

The **annual net profit** minus taxes earned in 2018 was EUR 18.5 million. Of this figure, EUR 12.2 million were allocated to the reserves. The annual net profit minus the allocation to the reserves plus profit brought forward from 2017 of EUR 1.2 million showed net income for 2018 in the amount of EUR 7.5 million.

#### Financial Performance Indicators

(rounded)

	2018	2017	+/-
Core Tier 1 Capital Ratio	15.1 %	14.2 %	0.9 PP
Tier 1 Capital Ratio	15.1 %	14.2 %	0.9 PP
Total Capital Ratio	17.8 %	17.2 %	0.5 PP
Leverage Ratio	4.3 %	4.2 %	0.2 PP
Cost-Income-Ratio	60.6 %	64.9 %	-4.3 PP
Return on Equity (ROE) before tax	8.5 %	8.9 %	-0.5 PP
Return on Assets (ROA) before tax	0.4 %	0.4 %	0.0 PP
Liquidity Coverage Ratio (LCR) for the Li-Waiver-Group VLBG	180.3 %	177.3 %	3.0 PP

#### Moody's Rating

Bank Deposits	Baa1	Baa1
Baseline Credit Assessment	baa3	baa3
Outlook	Stable	Stable
Cover Pool	AAA	AAA



Werkraumhaus  
Andelsbuch



ASSETS		EUR	2017 in EUR '000
<b>1. Cash on Hand, Balances at Central Banks and Post Office Banks</b>		<b>271,676,707.52</b>	<b>166,103</b>
<b>2. Public Sector Debt Instruments and Bills of Exchange eligible for Refinancing at Central Banks</b>		<b>671,592,299.86</b>	<b>734,633</b>
a) public sector debt instruments and similar securities	671,592,299.86	734,633	
b) bills of exchange eligible for refinancing at central banks	0.00	0	
<b>3. Receivables from Banks</b>		<b>2,615,701,884.56</b>	<b>2,442,488</b>
a) due daily	726,181,410.16	739,440	
b) other receivables	1,889,520,474.40	1,703,048	
<b>4. Receivables from Customers</b>		<b>1,526,182,906.87</b>	<b>1,472,539</b>
<b>5. Bonds and Other Fixed-Interest Securities</b>		<b>1,208,930,513.26</b>	<b>1,329,318</b>
a) from public issuers	0.00	0	
b) from other issuers	1,208,930,513.26	1,329,318	
including:			
own debentures	0.00	0	
<b>6. Shares and other Non-Fixed-Interest Securities</b>		<b>27,929,825.92</b>	<b>50,614</b>
<b>7. Equity Holdings</b>		<b>170,864,571.93</b>	<b>170,802</b>
including:			
in banks	158,804,786.26	158,805	
<b>8. Shares in Affiliated Companies</b>		<b>8,849,636.74</b>	<b>8,463</b>
including:			
in banks	0.00	0	
<b>9. Intangible Assets</b>		<b>217,611.23</b>	<b>358</b>
<b>10. Tangible Fixed Assets</b>		<b>35,080,758.33</b>	<b>34,782</b>
including:			
land and buildings used by the bank for its own activities	11,840,251.49	12,153	
<b>11. Shares in Companies with Controlling or Majority Holdings</b>		<b>0.00</b>	<b>0</b>
including:			
nominal value	0.00	0	
<b>12. Other Assets</b>		<b>41,111,162.51</b>	<b>49,153</b>
<b>13. Subscribed Capital Called But Not Yet Paid</b>		<b>0.00</b>	<b>0</b>
<b>14. Prepaid Expenses and Accruals</b>		<b>6,129,947.48</b>	<b>1,021</b>
including:			
difference per Section 906, Subs. 33, Austrian Commercial Code	0.00	0	
<b>15. Deferred Taxes</b>		<b>19,323,636.97</b>	<b>18,258</b>
<b>TOTAL ASSETS</b>		<b>6,603,591,463.18</b>	<b>6,478,532</b>



LIABILITIES		EUR	2017 in EUR '000
<b>1. Bank Liabilities</b>		<b>3,216,487,000.44</b>	<b>3,776,415</b>
a) due daily	1,053,256,542.18		1,020,581
b) with an agreed maturity or notice period	2,163,230,458.26		2,755,834
<b>2. Liabilities with Customers</b>		<b>807,062,867.57</b>	<b>882,719</b>
a) savings deposits	62,957,575.44		65,295
including:			
aa) due daily	0.00		0
bb) with an agreed maturity or notice period	62,957,575.44		65,295
b) other liabilities	744,105,292.13		817,424
including:			
aa) due daily	375,817,052.53		346,297
bb) with an agreed maturity or notice period	368,288,239.60		471,127
<b>3. Securitised Liabilities</b>		<b>2,175,400,703.24</b>	<b>1,430,678</b>
a) bonds issued	663,003,105.13		346,652
b) other securitised liabilities	1,512,397,598.11		1,084,026
<b>4. Other Liabilities</b>		<b>53,557,691.58</b>	<b>51,260</b>
<b>5. Prepaid Expenses/Accruals</b>		<b>5,949,436.59</b>	<b>2,156</b>
including:			
revaluation reserves per Section 906, Subs. 32, Austrian Commercial Code	0.00		0
difference per Section 906 Subs. 34 Austrian Commercial Code	0.00		0
<b>6. Provisions</b>		<b>21,853,802.30</b>	<b>25,322</b>
a) provisions for severance payments	4,963,696.89		4,974
b) provisions for pensions	7,164,213.20		6,819
c) tax accruals	194,364.45		5,317
d) other	9,531,527.76		8,212
<b>6a. Funds for General Banking Risks</b>		<b>0.00</b>	<b>0</b>
<b>7. Supplementary Capital per Part 2 Title I Chapter 4 of Regulation (EU) No. 575/2013</b>		<b>0.00</b>	<b>0</b>
<b>8. Additional Tier 1 Capital per Part 2 Title I Chapter 3 of Regulation (EU) No. 575/2013</b>		<b>0.00</b>	<b>0</b>
including:			
Compulsory Convertible Bonds per Section 26a Austrian Banking Act (BWG)	0.00		0
<b>8b. Financial Instruments with No Voting Rights per Section 26a Austrian Banking Act (BWG)</b>		<b>55,832,667.68</b>	<b>55,833</b>
<b>9. Subscribed Capital</b>		<b>22,108,896.00</b>	<b>22,109</b>
total nominal value of shares	22,108,896.00		22,109
uncalled outstanding equity share capital	0.00		0
<b>10. Capital Reserves</b>		<b>19,383,078.32</b>	<b>19,383</b>
a) fixed	19,383,078.32		19,383
b) not fixed	0.00		0
<b>11. Profit &amp; Loss Reserves</b>		<b>183,457,084.57</b>	<b>161,269</b>
a) statutory reserves	0.00		0
b) reserves prescribed by Articles of Association	5,004,550.24		5,005
c) other reserves	178,452,534.33		156,264
<b>12. Liability Reserves per Section 57 Subs. 5 Austrian Banking Act (BWG)</b>		<b>35,006,202.28</b>	<b>35,006</b>
<b>13. Net Income for the Year/Net Loss for the Year</b>		<b>7,492,032.61</b>	<b>16,382</b>
<b>TOTAL LIABILITIES</b>		<b>6,603,591,463.18</b>	<b>6,478,532</b>

**BALANCE SHEET AT 31 DECEMBER 2018**

ASSETS	EUR	2017 in EUR '000
Below-the-Line Items		
1. Foreign Assets	1,645,381,612.25	1,726,070

LIABILITIES		EUR		2017 in EUR'000
Below-the-Line Items				
1.	Contingent Liabilities		141,457,118.77	137,046
	including:			
	a) acceptances and endorsement liabilities on negotiated bills of exchange	0.00	0	
	b) liabilities from financial guarantees and liability from provision of collateral	141,440,026.17		137,029
2.	Credit Risks		435,060,979.91	365,870
	including:			
	liabilities from pension repurchase agreements	0.00		0
3.	Liabilities with Trust Transactions		0.00	0
4.	Attributable Equity Capital per Part 2 of Regulation (EU) No. 575/2013		362,266,906.03	348,939
	including:			
	a) Supplementary Capital per Part 2 Title I Chapter 4 of Regulation (EU) No. 575/2013	54,715,947.41		62,534
5.	Capital Requirements per Art. 92 of Regulation (EU) No. 575/2013		2,038,212,454.01	2,023,502
	including:			
	a) Capital Requirements per Art. 92 Subs. 1 (a) of Regulation (EU) No. 575/2013 (Core Tier 1 Capital Ratio in %)		15.09	14.15
	b) Capital Requirements per Art. 92 Subs. 1 (b) of Regulation (EU) No. 575/2013 (Tier 1 Capital Ratio in %)		15.09	14.15
	c) Capital Requirements per Art. 92 Subs. 1 (c) of Regulation (EU) No. 575/2013 (Total Capital Ratio in %)		17.77	17.24
6.	Foreign Liabilities		2,088,117,250.62	2,187,817

ANNUAL FINANCIAL STATEMENTS		EUR	2017 in EUR '000
1. Interest and Similar Income		67,651,817.24	70,323
including:			
from fixed-interest securities	35,499,980.40		38,688
2. Interest and Similar Expenses		-34,869,759.97	-39,207
I. NET INTEREST INCOME		32,782,057.27	31,116
3. Income from Securities and Equity Holdings		11,343,082.66	4,329
a) income from shares, other equity interests and non-fixed-interest securities	1,148,563.20		883
b) income from equity holdings	9,389,439.15		2,619
c) income from shares in affiliated companies	805,080.31		827
4. Commission Income		15,282,726.32	14,624
5. Commission Expenses		-5,694,055.66	-5,273
6. Revenue from / Expenditure on Financial Transactions		437,478.87	925
7. Other Operating Income		15,094,260.00	13,005
II. OPERATING INCOME		69,245,549.46	58,726
8. General Administrative Expenditure		-37,602,200.64	-34,313
a) personnel expenses	-26,441,492.37		-24,083
including:			
aa) wages and salaries	-19,527,617.43		-18,059
bb) expenses for statutorily-prescribed social security charges and pay-related charges and compulsory contributions	-4,829,891.53		-4,563
cc) other social security expenditure	-206,065.66		-208
dd) expenditure on pensions and other support	-1,156,158.91		-1,169
ee) allocations to pensions reserve	-81,094.05		460
ff) expenditure on severance payments and payments to company pension funds	-640,664.79		-544
b) other administrative expenditure (material expenses)	-11,160,708.27		-10,230
9. Adjustments to Assets in Asset Items 9 and 10		-1,550,750.07	-1,476
10. Other Operating Expenses		-2,823,168.90	-2,300
III. OPERATING EXPENSES		-41,976,119.61	-38,089
IV. OPERATING RESULT		27,269,429.85	20,637

ANNUAL FINANCIAL STATEMENTS		EUR	2017 in EUR '000
<b>IV. OPERATING RESULT – Brought Forward</b>		<b>27,269,429.85</b>	<b>20,637</b>
11 / Balance of additions to/disposals of			
12 value adjustments to liabilities and to provisions for contingent liabilities		-2,418,626.96	2,832
13 / Balance of additions to/disposals of			
14 value adjustments to securities valued as financial assets and to equity holdings		-57,927.30	1,527
<b>V. RESULT OF NORMAL BUSINESS OPERATIONS</b>		<b>24,792,875.59</b>	<b>24,996</b>
<b>15. Extraordinary Income</b>		<b>0.00</b>	<b>0</b>
including:			
drawings from the Fund for General Banking Risks	0.00		0
<b>16. Extraordinary Expenditure</b>		<b>0.00</b>	<b>0</b>
including:			
allocations to the Fund for General Banking Risks	0.00		0
<b>17. Extraordinary Result</b>		<b>0.00</b>	<b>0</b>
(sub-total of Items 15 and 16)			
<b>18. Taxes on Income</b>		<b>-5,012,510.22</b>	<b>-4,989</b>
including:			
from deferred taxes	1,065,982.13		-51
<b>19. Other Taxes Unless Shown in Item 18</b>		<b>-1,285,539.55</b>	<b>-1,239</b>
<b>VI. ANNUAL NET PROFIT/LOSS</b>		<b>18,494,825.82</b>	<b>18,768</b>
<b>20. Movements in Reserves</b>		<b>-12,187,972.76</b>	<b>-13,070</b>
including:			
allocation to liability reserve	0.00		0
dissolution of the liability reserve	0.00		0
<b>VII. ANNUAL PROFIT/LOSS</b>		<b>6,306,853.06</b>	<b>5,698</b>
<b>21. Profit/Loss Brought Forward</b>		<b>1,185,179.55</b>	<b>10,684</b>
<b>VIII. NET PROFIT/NET LOSS</b>		<b>7,492,032.61</b>	<b>16,382</b>

**BALANCE SHEET GROUP 07****Status 31/12/2018 in EUR '000****Share**

Raiffeisen Bank International AG, Wien	148,480	2.92 %
Walser Privatbank Aktiengesellschaft, Hirschegg	10,325	9.88 %
POSOfinica Bank eGen, Klagenfurt	0	1.63 %
CEESEG Aktiengesellschaft, Wien	47	0.38 %
BayWa Vorarlberg HandelsGmbH, Lauterach	3,333	49.00 %
Raiffeisen Rehazentrum Schruns Immobilienleasing GmbH, Wien	65	49.00 %
VKL III Gebäudeleasing-Gesellschaft m.b.H., Dornbirn	467	33.33 %
MIRA Raiffeisen-Immobilien-Leasing Gesellschaft m.b.H., Wien	9	50.00 %
Hobex AG, Wals-Siezenheim	253	3.67 %
AIL Swiss-Austria Leasing AG, Glattbrugg	4,881	49.99 %
KAURI Handels und Beteiligungs GmbH, Wien	896	8.00 %
Raiffeisen & Hinteregger Holding GmbH, Bregenz	604	50.00 %
ländleticket marketing gmbh, Dornbirn	18	50.00 %
Other equity holdings	1,487	
	<b>170,865</b>	



**BALANCE SHEET GROUP 07****Status 31/12/2018 in EUR '000****Share****Including banks**

Raiffeisen Bank International AG, Wien	148,480	2.92 %
Walser Privatbank Aktiengesellschaft, Hirschegg	10,325	9.88 %
POSOfilnica Bank eGen, Klagenfurt	0	1.63 %
	<b>158,805</b>	

**Balance sheet group 08 – Shares in Affiliated Companies**

Raiffeisen Direkt Service Vorarlberg GmbH, Bregenz	36	100.00 %
Raiffeisen Rechenzentrum, reg. GenmbH & Co KG, Bregenz	1,550	100.00 %
RVB Verwaltungs- und Beteiligungsgesellschaft m.b.H., Bregenz	6,228	100.00 %
"RBH" Beteiligungsholding Vorarlberg GmbH, Bregenz	82	100.00 %
Raiffeisen Versicherungsmakler Vorarlberg GmbH, Bregenz	481	100.00 %
Vorarlberger Mühlen und Mischfutterwerke GmbH, Feldkirch	472	65.00 %
	<b>8,849</b>	

Kornmarktplatz  
Bregenz

